

Samuel Crepcia

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Professional Summary

Healthcare implementations fail when the people building the solution don't understand how care is actually delivered. That's the gap I've spent 7+ years closing, first as a clinical informaticist embedded in a health system, then as an implementation consultant at Cerner, and across several health tech companies since. Along the way I've worked across every level of a health system: sitting with nurses and physicians to redesign workflows at the bedside, partnering with operations managers to build scalable processes, and presenting findings and recommendations to executives and administrators. My RN background lets me speak every one of those languages fluently.

Core Skills

Implementation Management - Client Success & Relationship Management - Healthcare Workflow Design - Project Management - EMR Configuration (Cerner) - Change Management - Data Analytics (SQL, BigQuery, Looker Studio) - Stakeholder Engagement - Training & Enablement - Agile Methodology - Value-Based Care

Professional Experience

Datavant — Client Success Manager

Jan 2026 – Present

- Own project management and client relationships for risk adjustment initiatives, coordinating across data integrations, coding, engineering, and sales teams
- Prepare project status reports and results presentations for payer clients, tracking outcomes across the full project lifecycle and escalating issues to resolution

Cityblock Health — Sr. Associate, Operations Support

Sep 2023 – Dec 2025

- Led end-to-end operational and implementation initiatives across Ohio and Florida markets, driving measurable improvements in member outcomes and cost of care
- Served as a strategic partner to market leadership and cross-functional teams to design scalable workflows and standardize care delivery processes
- Defined and tracked value-creation metrics through user-friendly dashboards, validating ROI and presenting findings to senior leadership and frontline teams
- Project managed care model initiatives — including provider visits, risk adjustment, and acute care handoff strategies — ensuring alignment across stakeholders

- Partnered cross-functionally to design and execute member engagement campaigns, including targeted SMS outreach balancing organizational readiness with go-live timelines

Oracle Cerner — Senior Clinical Implementation Consultant

Oct 2021 – Sep 2023

- Led client-facing implementations in complex behavioral health and rehabilitation environments, guiding teams from workflow design through go-live and adoption
- Managed client relationships and provided account management and clinical SME support, serving as the primary escalation point to resolve integration risks and ensure customer success
- Applied process improvement methodologies to deliver measurable patient safety and quality outcomes while gathering and acting on client feedback
- Championed the organization's transition from waterfall to Agile delivery as an Agile methodology SME, improving delivery speed and team collaboration

Oracle Cerner — Clinical Informaticist

Oct 2019 – Sep 2021

- Embedded at Southwest General Hospital supporting Behavioral Health and Emergency Departments, designing and building workflows, PowerForms, and templates to reduce documentation redundancy
- Delivered EMR training and orientation for new providers, driving solution adoption and end-user enablement
- Developed analytics dashboards in Lights On/Cerner Advance to inform workflow redesign and demonstrate measurable efficiency improvements
- Collaborated with multidisciplinary teams to optimize workflows in compliance with federal requirements, including the 21st Century Cures Act

University Hospitals — Registered Nurse, Perioperative

Oct 2018 – Oct 2019

- Delivered perioperative patient care within a multidisciplinary surgical team while ensuring accurate EMR documentation
- Contributed clinical insights as a member of the OR Informatics Committee, supporting EHR optimization initiatives

Education

Baldwin Wallace University — Berea, OH

Bachelor of Science, Nursing (2018)

Bachelor of Science, Biology (2013)

Licenses & Certifications

Registered Nurse (Ohio RN 456799)

Cerner Build Certifications: FirstNet, MPages, ED LaunchPoint, ESH

Additional Training: Agile Methodology, Data Analytics Tools (BigQuery, Looker Studio, SQL, Google Sheets)

Languages

Romanian (Fluent)